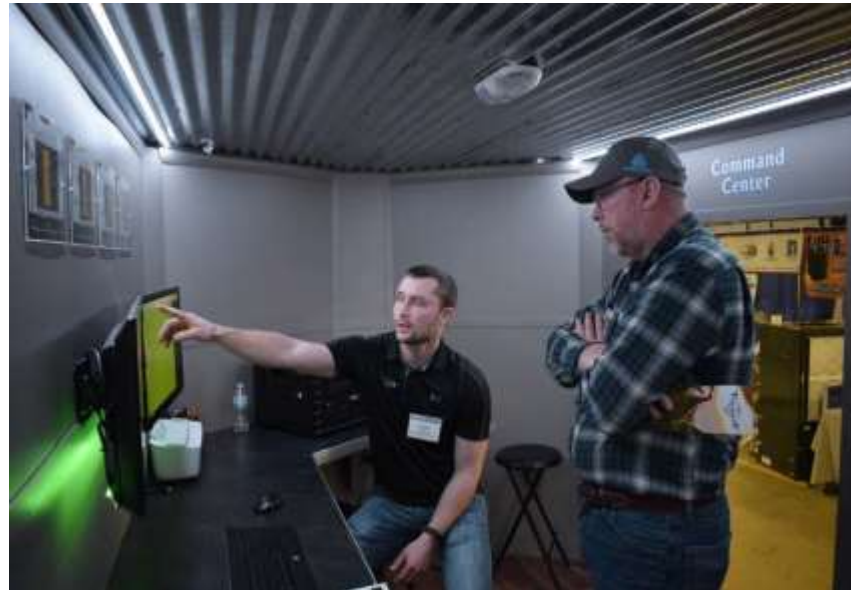


# Redefining Actionable UAV Imagery

Utilizing Imagery for ROI







# Agenda

- ▶ Business model
- ▶ Services
- ▶ Providing value to growers while remaining profitable
- ▶ The future of drone tech

# UAV Hardware

- ▶ Carbon fiber quadcopter
- ▶ Multiple batteries - 35 minutes of flight time
- ▶ SlantRange payload



# Services

- ▶ Population Counts
- ▶ VRT/Precision Ag Data
- ▶ Advanced Crop Stress Scouting
- ▶ Specialized Capabilities

# Services

- ▶ Population Counts
- ▶ VRT/Precision Ag Data
- ▶ Advanced Crop Stress Scouting
- ▶ Specialized Capabilities





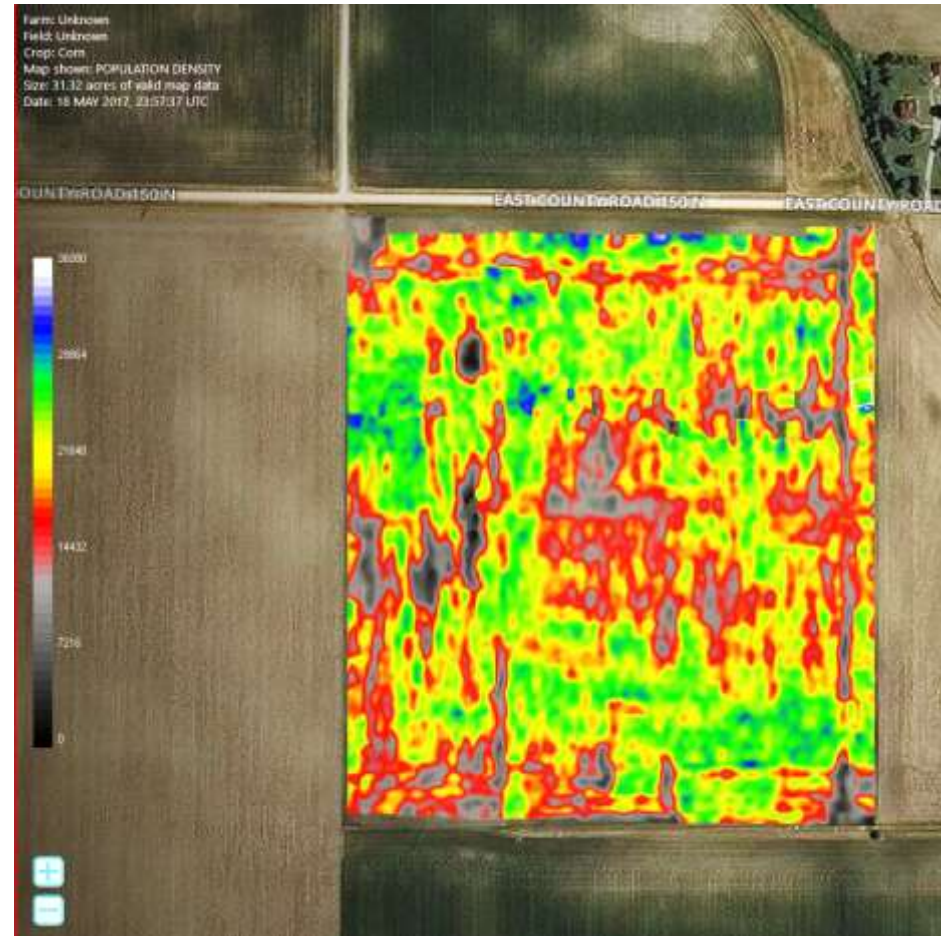


# Customer Acquisition

1. Test flight & sample data
  2. Determine the grower's problem
  3. Offer a solution
  4. Contract
- 
- ▶ Average six-fold increase in original contracted acre amount after delivering first round of data

# Population Counts

- ▶ Blue: 32,000
- ▶ Green: 27,000
- ▶ Yellow: 22,000
- ▶ Red: 17,000



# Population Counts

- ▶ 65 to 75 feet AGL
- ▶ 2 pixels per width of corn leaf
- ▶ 60 to 70 seconds per acre flight time
- ▶ Fly dusk to dawn
- ▶ V2-V4 growth stages

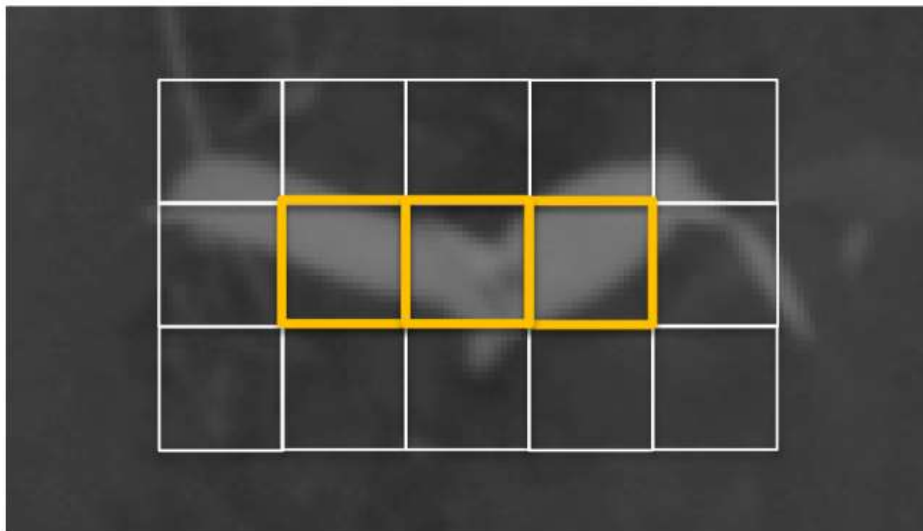
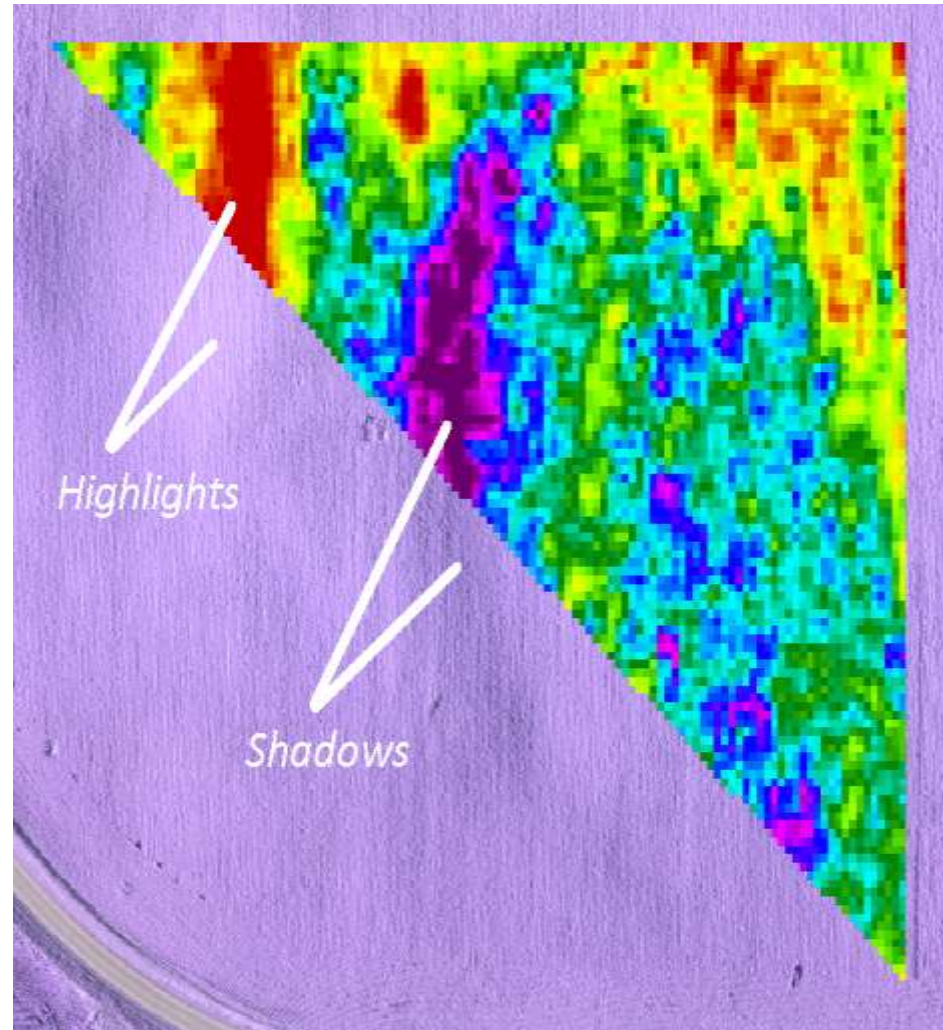
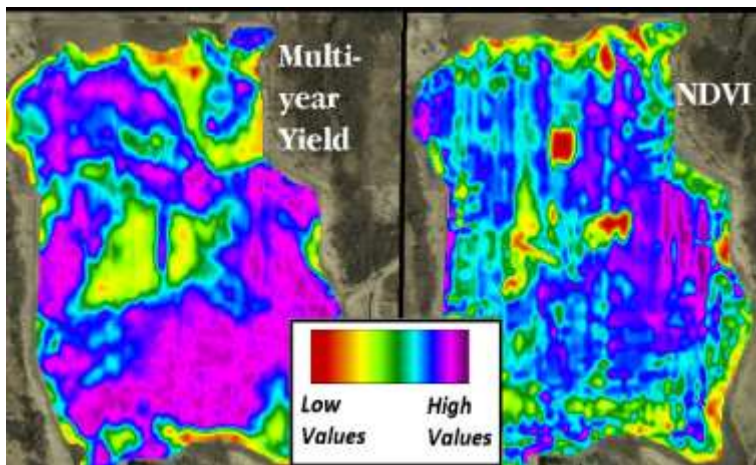
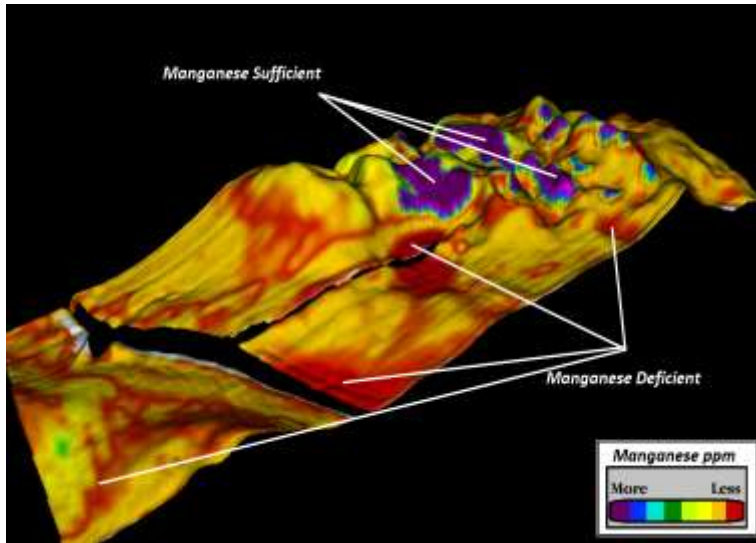


Photo courtesy of SlantRange

# VRT/Precision Ag Data

1. Collect imagery
2. Create temporary management zones
3. Pull samples and ground truth zones
4. Analyze data and create prescription

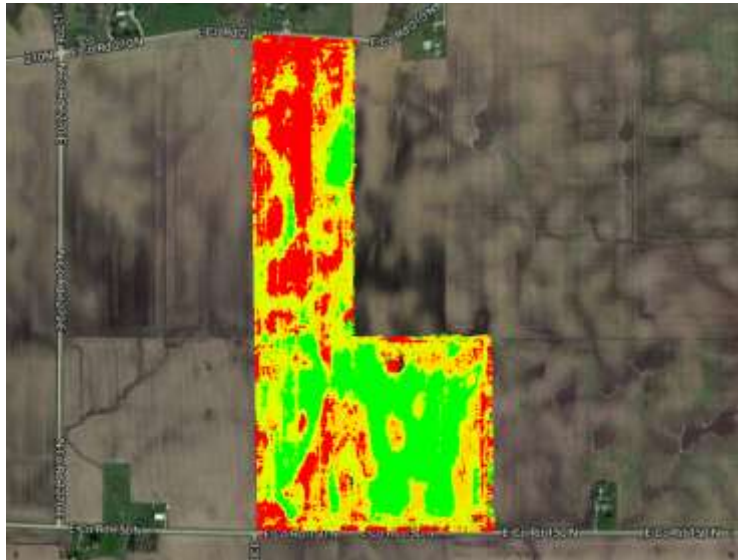
# VRT/Precision Ag Data



Photos courtesy of Michael Dunn, CCA, SSP from Anez Consulting

# VRT/Precision Ag Data

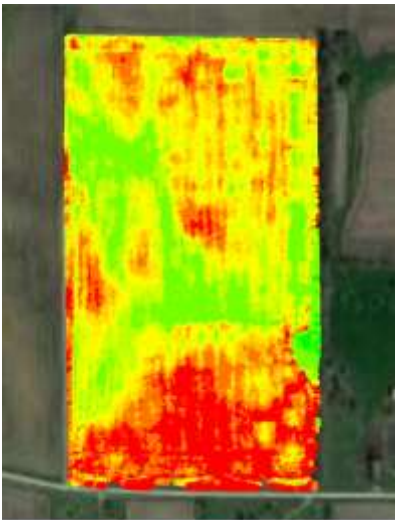
- ▶ 150 to 300 feet AGL
- ▶ 2 pixels per width of corn leaf
- ▶ 20 to 30 seconds per acre flight time
- ▶ 10AM to 2PM depending on topology



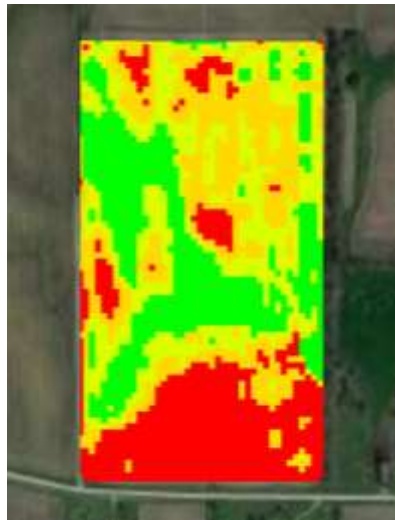
# VRT/Precision Ag Data

- ▶ 150 to 300 feet AGL
- ▶ 2 pixels per width of corn leaf
- ▶ 20 to 30 seconds per acre flight time
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Hi-Resolution NDVI



Grid Map

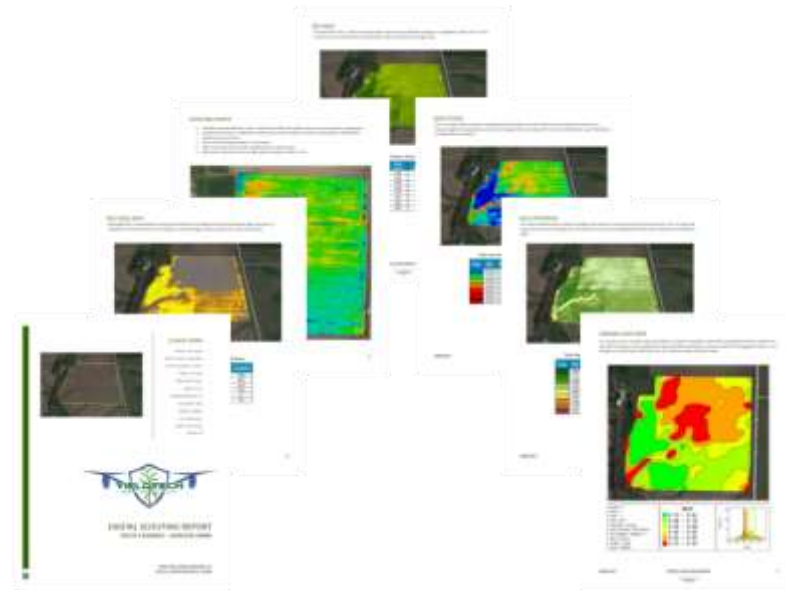
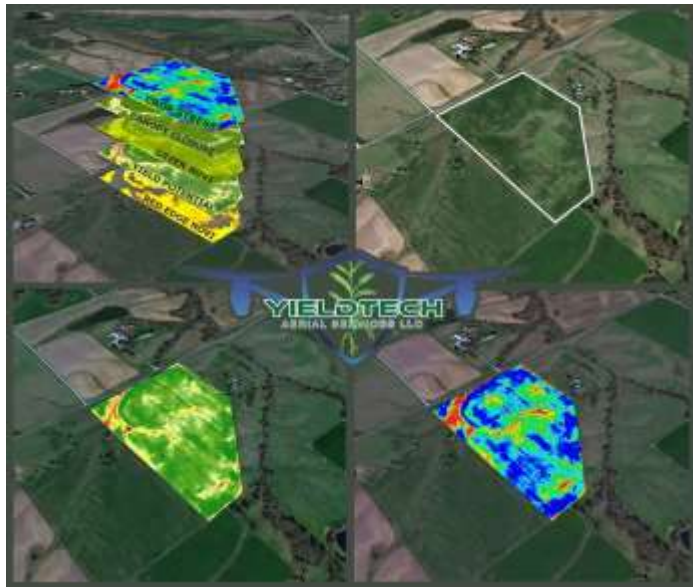


Contour Map



# Advanced Crop Stress Scouting

- ▶ 300 to 400 feet AGL
- ▶ ~15 seconds per acre flight time
- ▶ Late morning to early evening





# Specialized Capabilities

- ▶ Locating specific damage - severity & acreage
  - ▶ Dicamba damage
  - ▶ Wind damage
- ▶ Pre & post chemical/fertilizer comparison
- ▶ Locating specific weeds or plants

# The Future of Drone Tech

- ▶ Hyper multispectral Imagery
  - ▶ Hundreds of bands, rather than just four
  - ▶ Need improved software, indices, & algorithms
- ▶ Integration with Internet-of-Things (IoT)
  - ▶ Autonomous communication & operation with other sensors & computers

# Questions?

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