Redefining Actionable UAV Imagery

Utilizing Imagery for ROI
Agenda

- Business model
- Services
- Providing value to growers while remaining profitable
- The future of drone tech
UAV Hardware

- Carbon fiber quadcopter
- Multiple batteries - 35 minutes of flight time
- SlantRange payload
Services

- Population Counts
- VRT/Precision Ag Data
- Advanced Crop Stress Scouting
- Specialized Capabilities
Services

- Population Counts
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Customer Acquisition

1. Test flight & sample data
2. Determine the grower’s problem
3. Offer a solution
4. Contract

- Average six-fold increase in original contracted acre amount after delivering first round of data
Population Counts

- Blue: 32,000
- Green: 27,000
- Yellow: 22,000
- Red: 17,000
Population Counts

- 65 to 75 feet AGL
- 2 pixels per width of corn leaf
- 60 to 70 seconds per acre flight time
- Fly dusk to dawn
- V2-V4 growth stages

Photo courtesy of SlantRange
VRT/Precision Ag Data

1. Collect imagery
2. Create temporary management zones
3. Pull samples and ground truth zones
4. Analyze data and create prescription
VRT/Precision Ag Data

Photos courtesy of Michael Dunn, CCA, SSp from Anez Consulting
VRT/Precision Ag Data

- 150 to 300 feet AGL
- 2 pixels per width of corn leaf
- 20 to 30 seconds per acre flight time
- 10AM to 2PM depending on topology
VRT/Precision Ag Data

- 150 to 300 feet AGL
- 2 pixels per width of corn leaf
- 20 to 30 seconds per acre flight time
- 10AM to 2PM depending on topology
Advanced Crop Stress Scouting

- 300 to 400 feet AGL
- ~15 seconds per acre flight time
- Late morning to early evening
Specialized Capabilities

- Locating specific damage - severity & acreage
  - Dicamba damage
  - Wind damage
- Pre & post chemical/fertilizer comparison
- Locating specific weeds or plants
The Future of Drone Tech

- Hyper multispectral Imagery
  - Hundreds of bands, rather than just four
  - Need improved software, indices, & algorithms

- Integration with Internet-of-Things (IoT)
  - Autonomous communication & operation with other sensors & computers
Questions?

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